



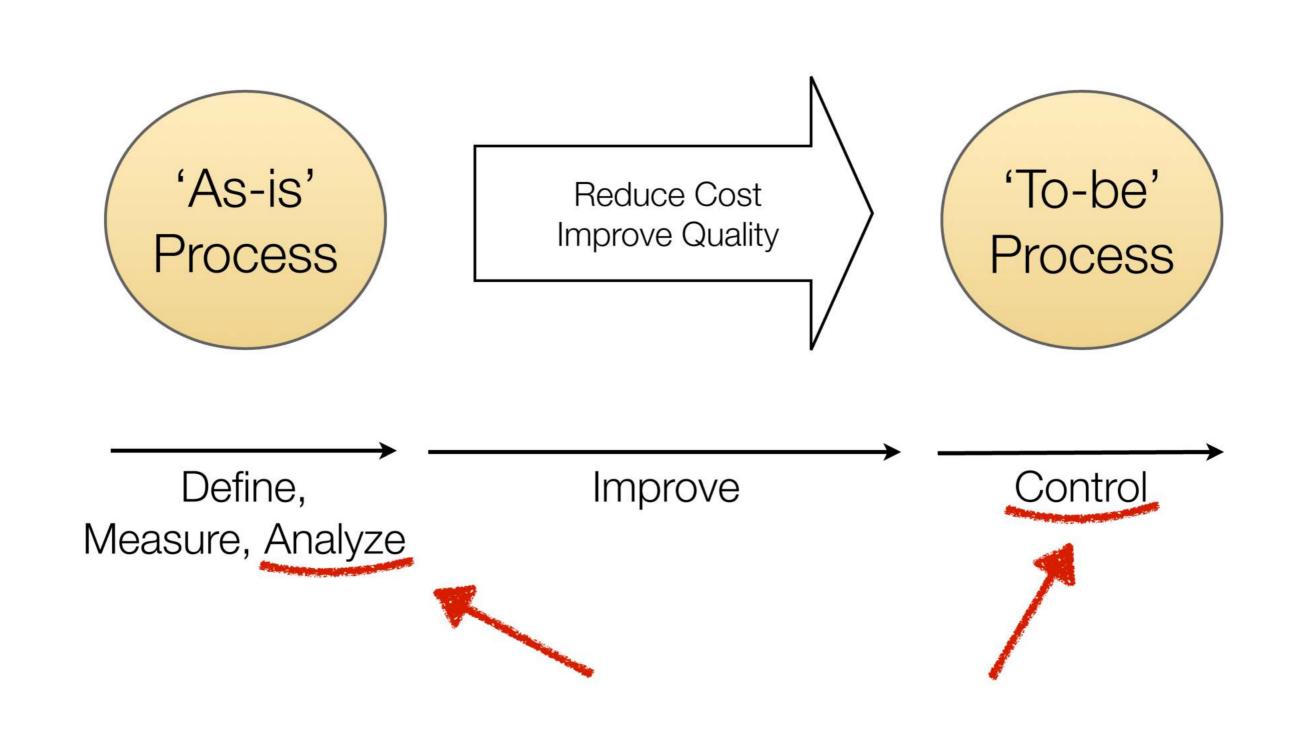




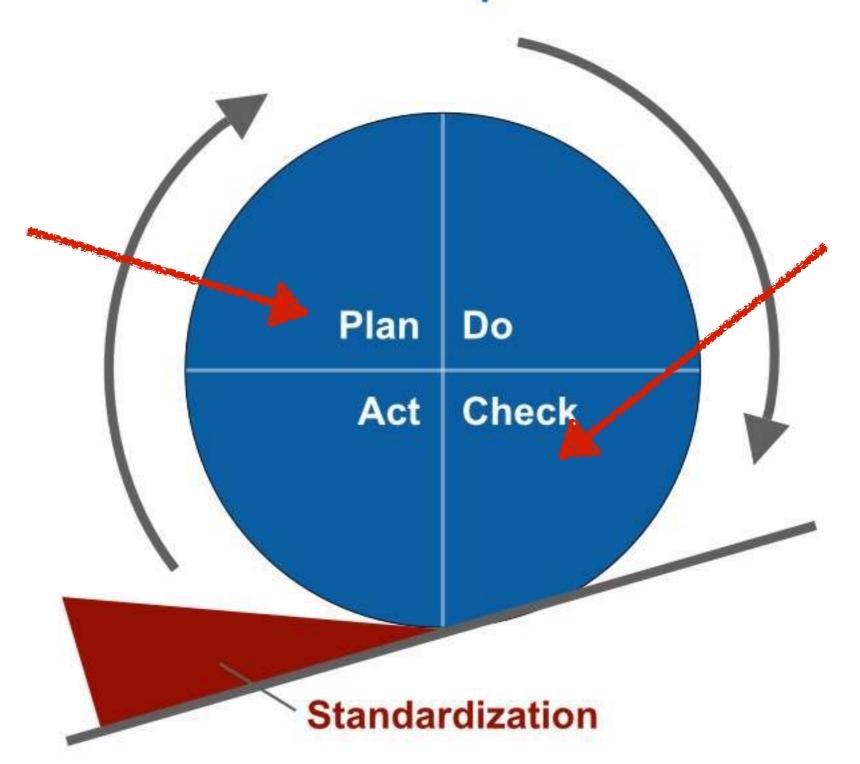
# So, Why Do We Need Metrics?

metric: [me-trik]

"A standard for measuring or evaluating something"



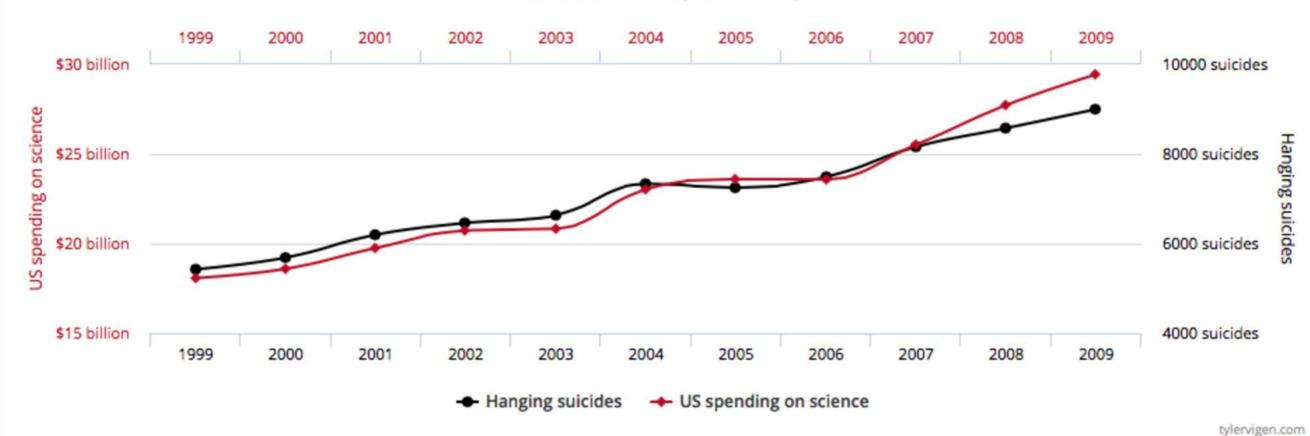
### **Continuous Improvement**









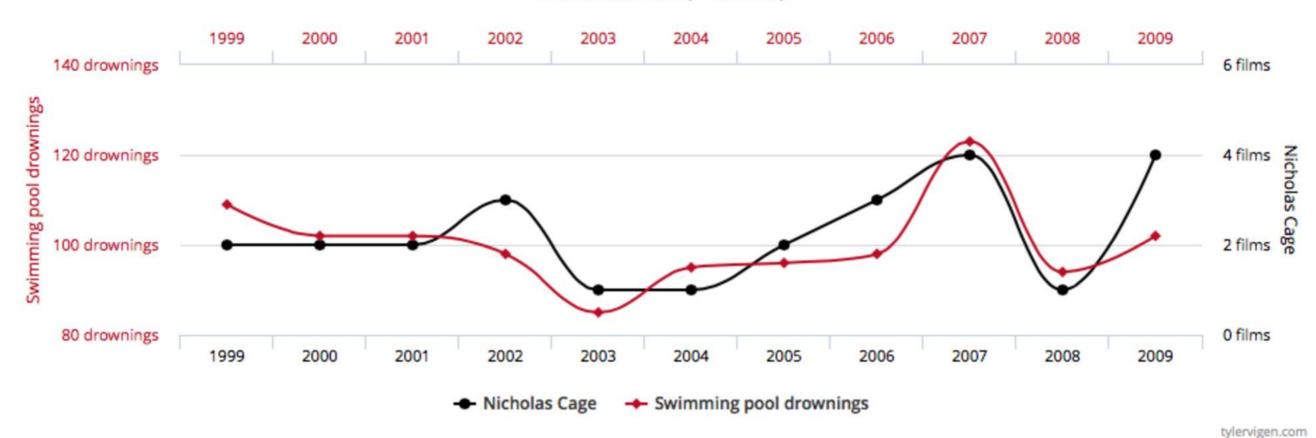


Data sources: U.S. Office of Management and Budget and Centers for Disease Control & Prevention

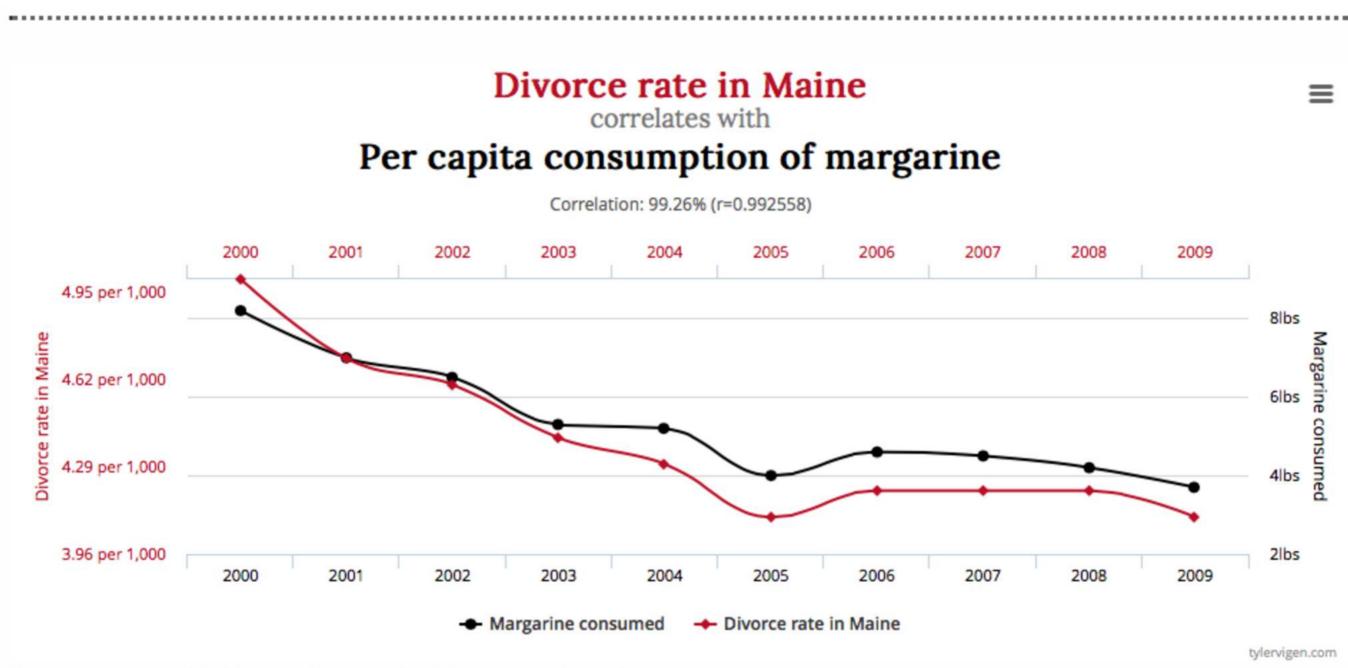
### Number of people who drowned by falling into a pool correlates with

### Films Nicolas Cage appeared in

Correlation: 66.6% (r=0.666004)



Data sources: Centers for Disease Control & Prevention and Internet Movie Database



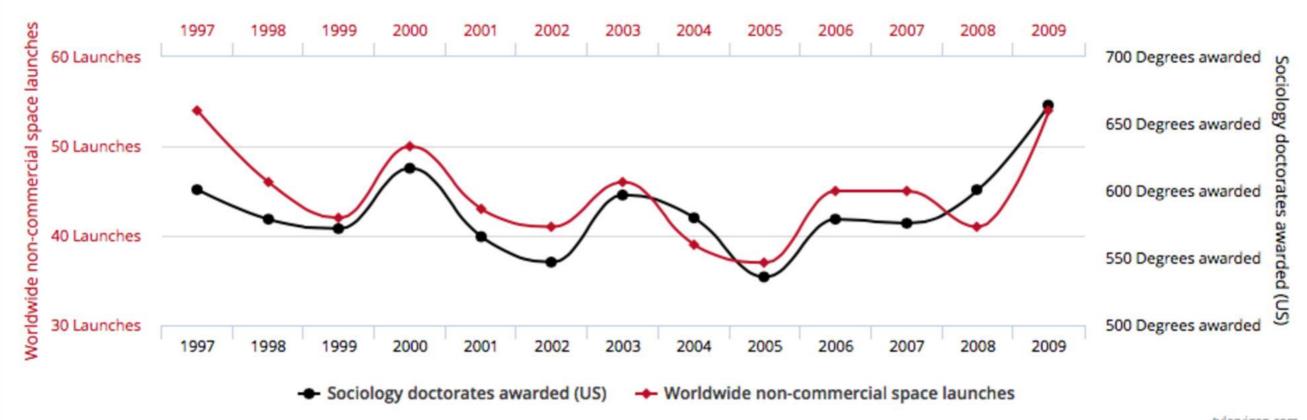
Data sources: National Vital Statistics Reports and U.S. Department of Agriculture

#### Worldwide non-commercial space launches

correlates with

### Sociology doctorates awarded (US)

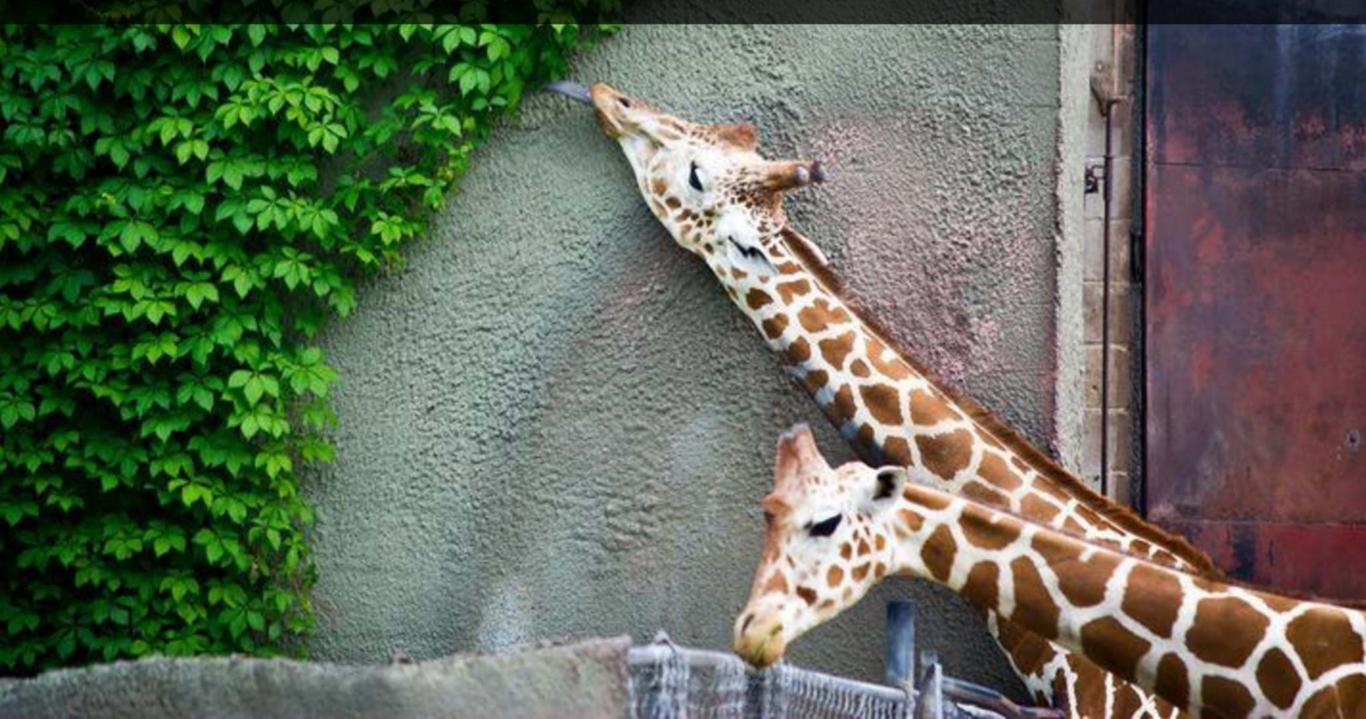
Correlation: 78.92% (r=0.78915)

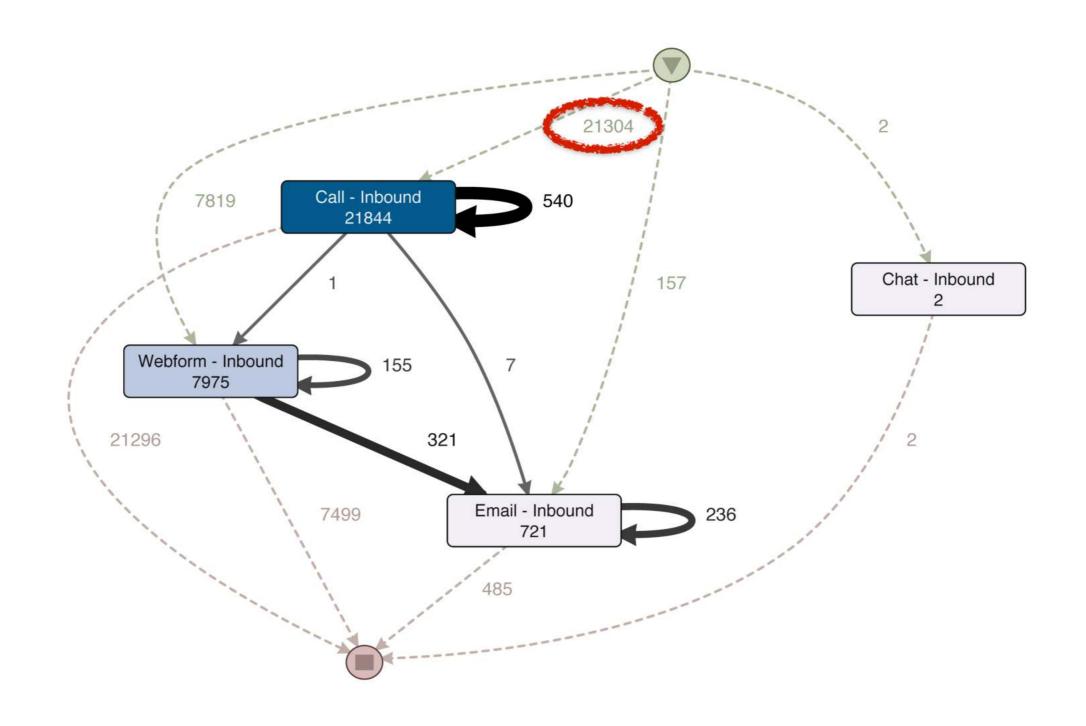


Data sources: Federal Aviation Administration and National Science Foundation

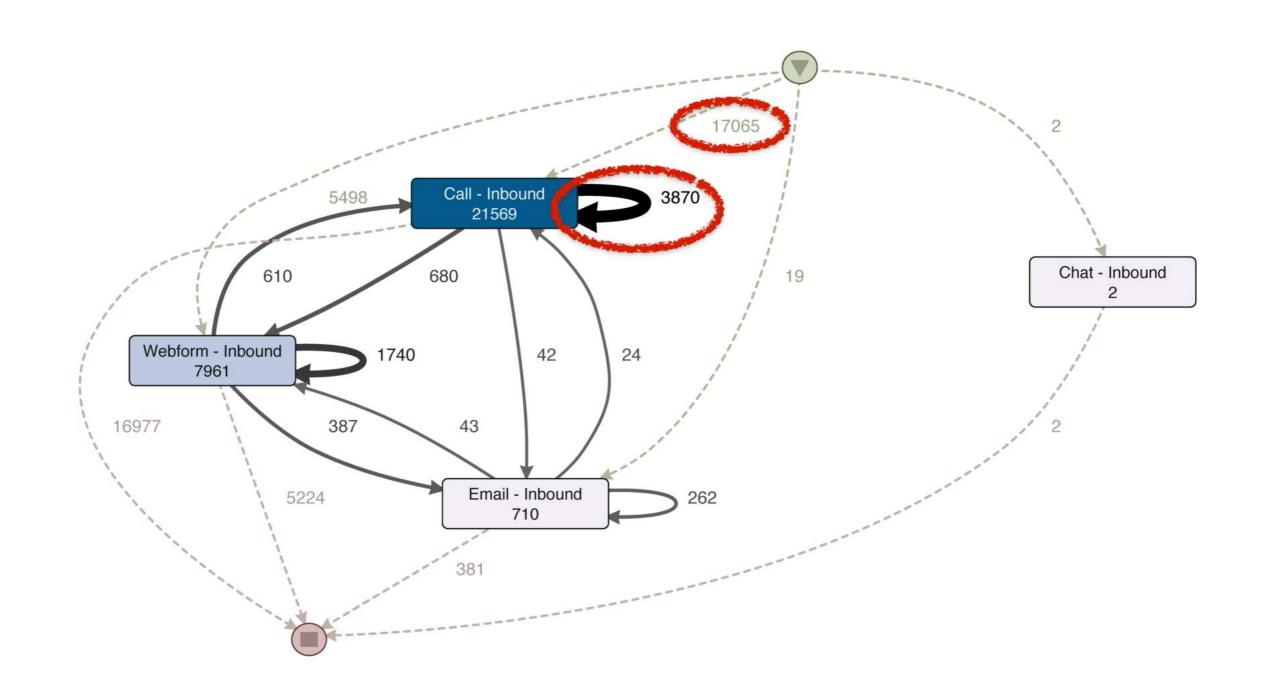
tylervigen.com

## Problem 2: You Get What You Measure



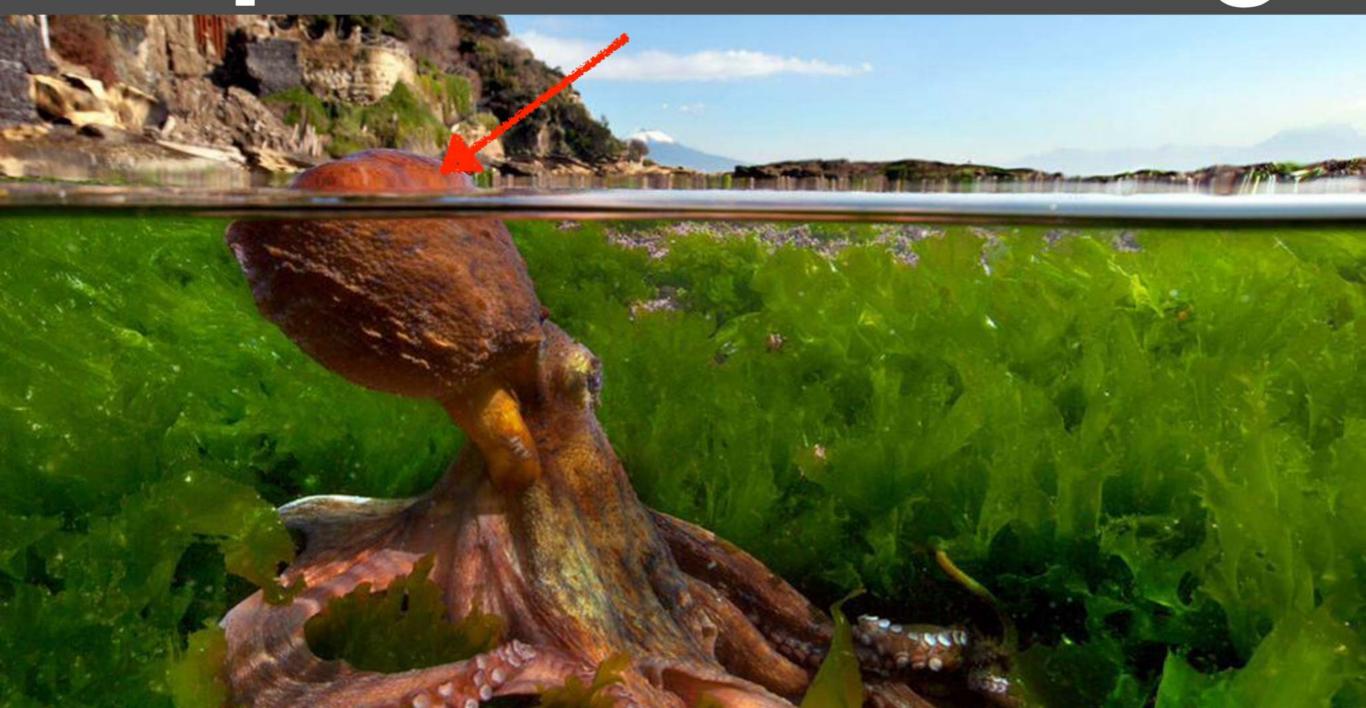


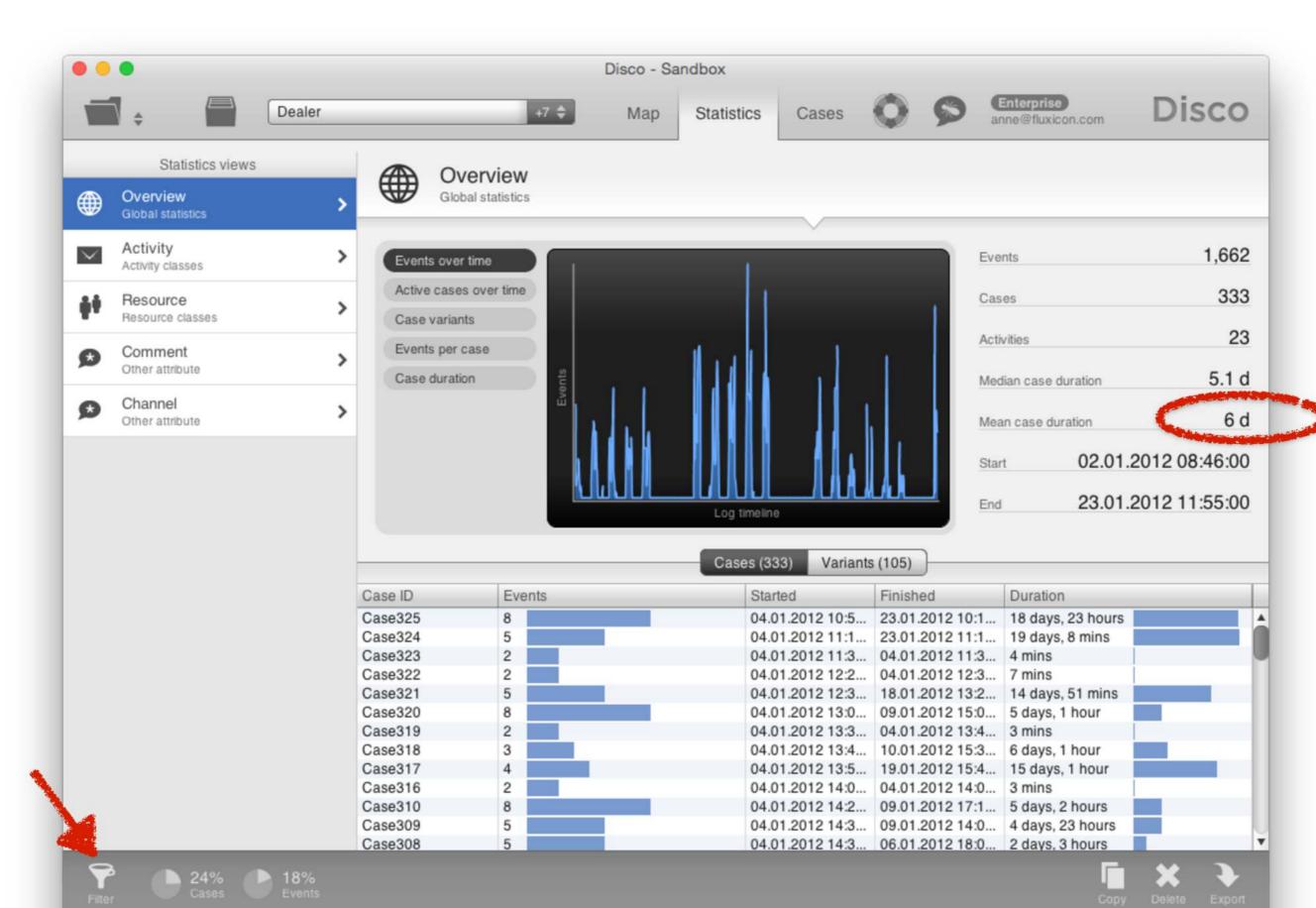
98% First Contact Resolution rate

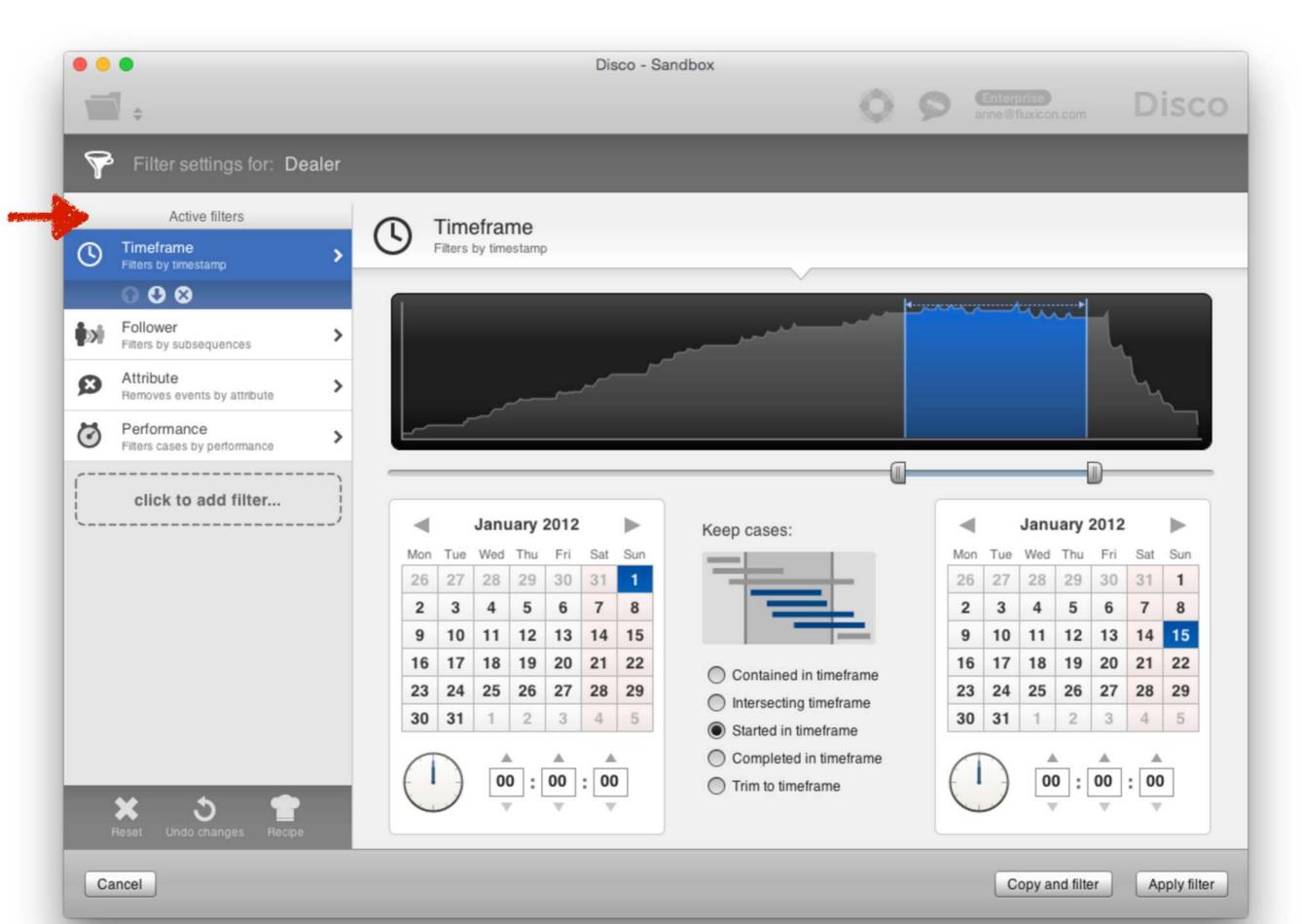


82% First Contact Resolution rate

# Problem 3: Tip Of The Iceberg







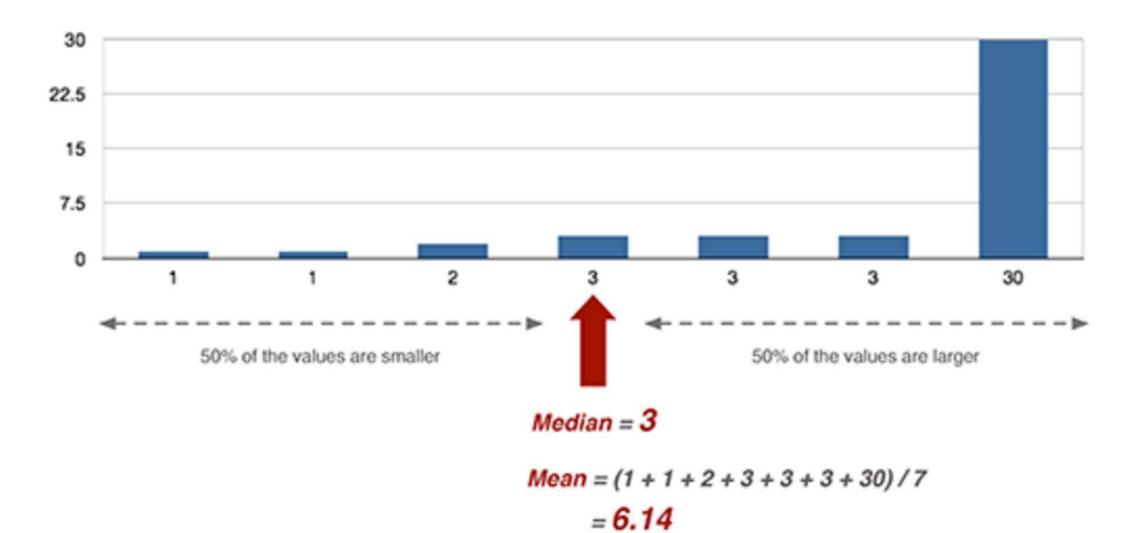




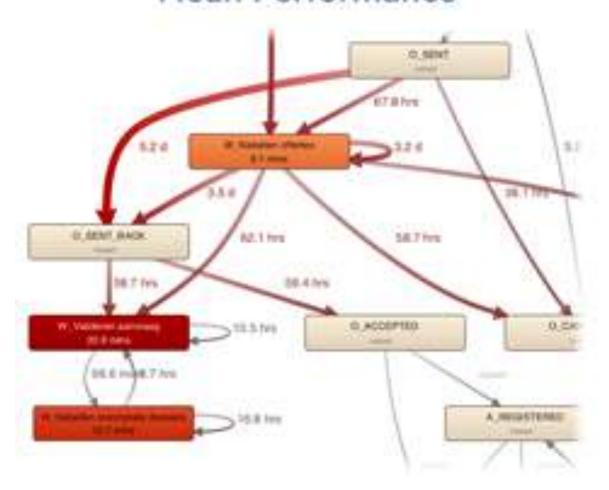
Validity: Sufficient correlation of the measured value to the actual property to measure

Reproducibility: The measurement process can be repeated at any time and will lead to the same results

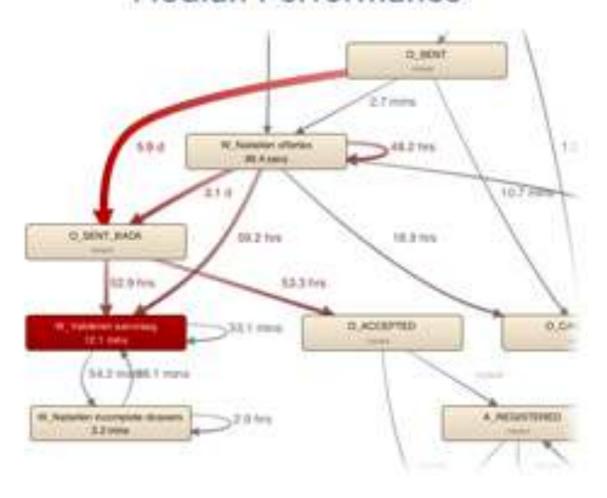
### **Stability:** The measured value is only correlated to the actual property to measure



#### Mean Performance



#### Median Performance



### Analyzability: The degree of comparability of two measured values

(1) Nominal (2) Ordinal (3) Interval (4) Ratio Scale

Metric Scale	Example
Nominal	"red", "green", and "blue"
	→ No comparison

Metric Scale	Example
Nominal	"red", "green", and "blue"  → No comparison
Ordinal	"Night", "Dawn", "Noon", "Afternoon", "Evening"  → Order, no equal spacing

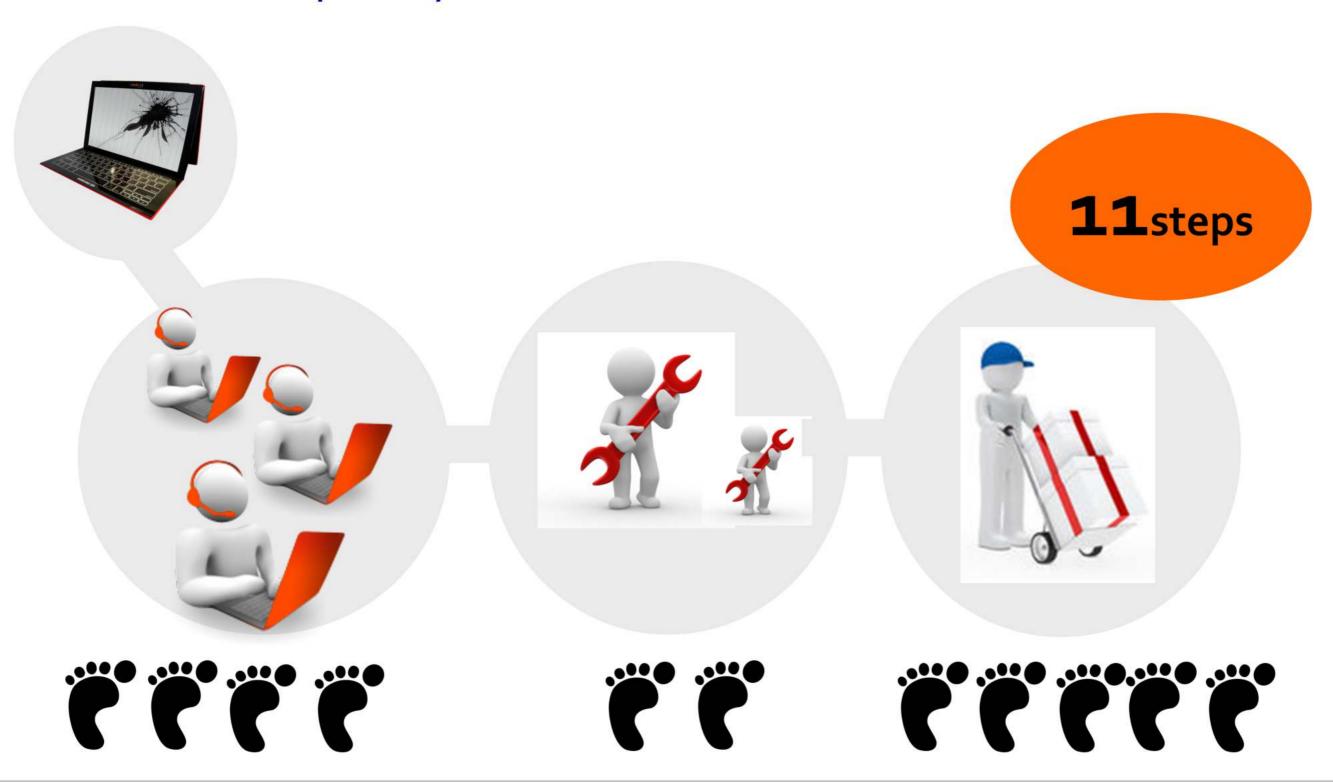
Metric Scale	Example
Nominal	"red", "green", and "blue"
	→ No comparison
Ordinal	"Night", "Dawn", "Noon", "Afternoon", "Evening"
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Interval	Temperature measured in Celsius or Fahrenheit
	→ Equal spacing, comparing differences possible

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Interval	Temperature measured in Celsius or Fahrenheit
	→ Equal spacing, comparing differences possible
Ratio	Temperature measured in Kelvin
	→ Absolute 0, "twice as much" comparisons possible

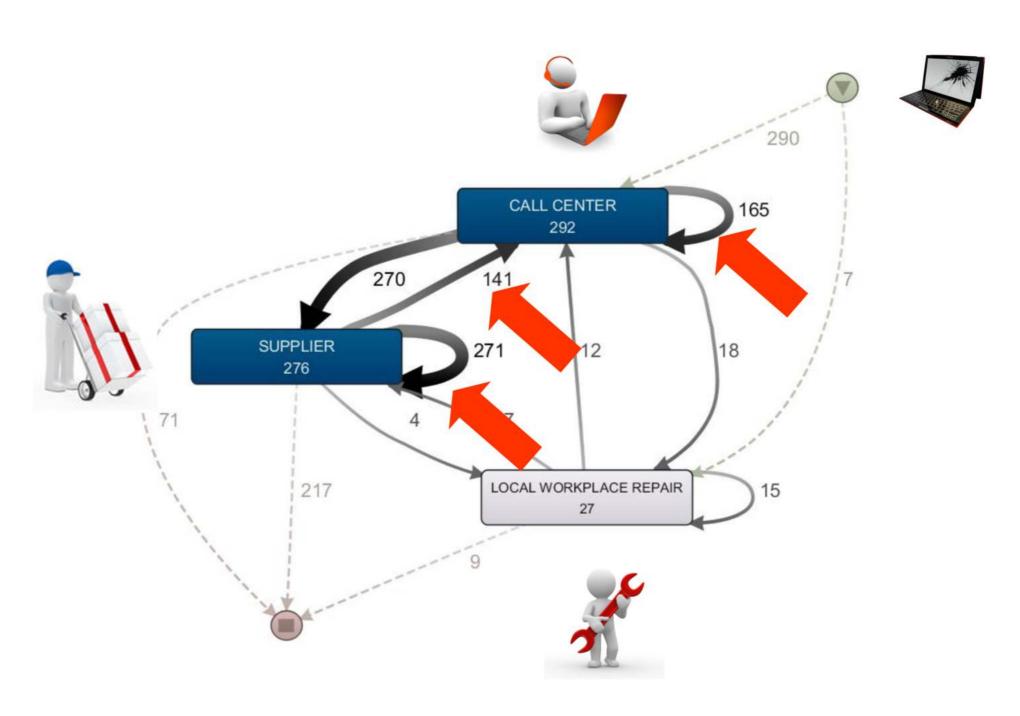


Process Area	Metric
Number of steps	Average/median events per case

Case I: Complexity of a monitor defect.

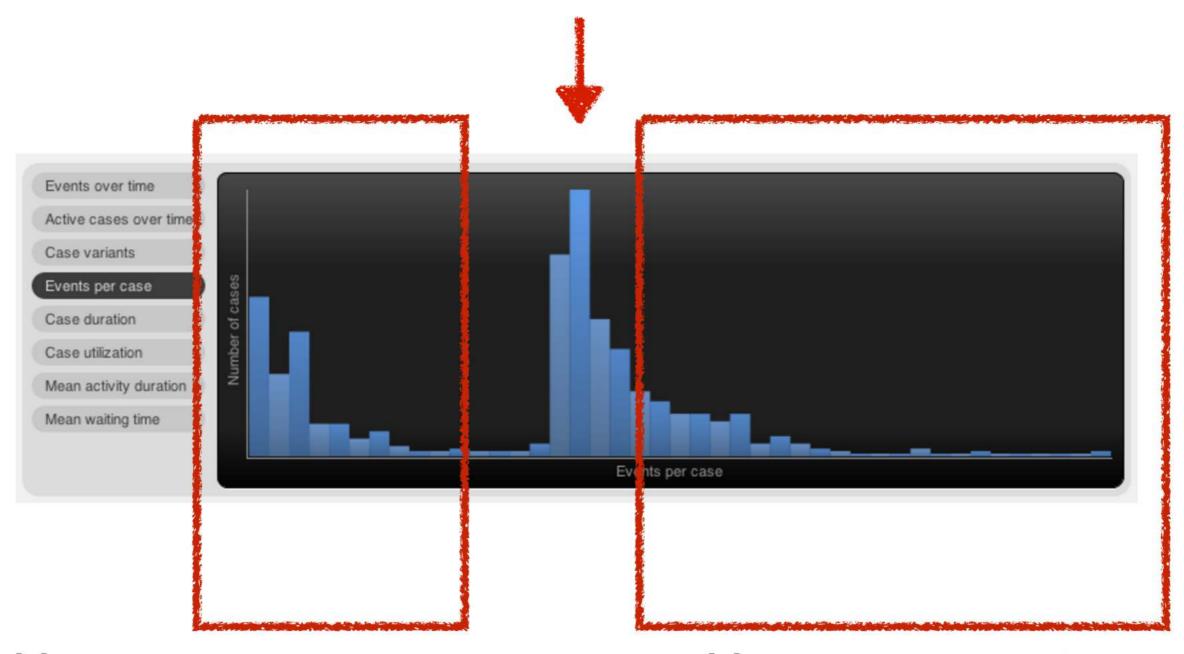


### Can you spot the rework and potential waste?





#### Distribution of events per case

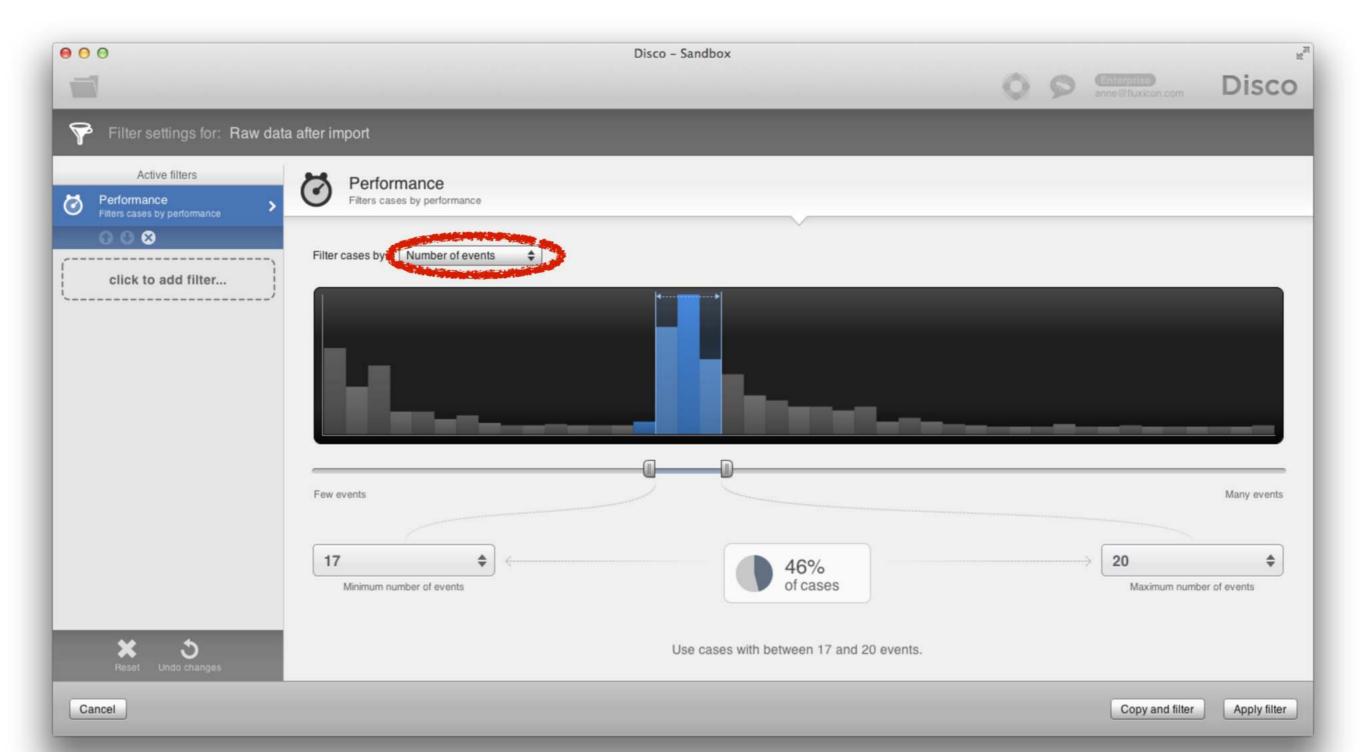


Unnecessary cases

Unnecessary steps

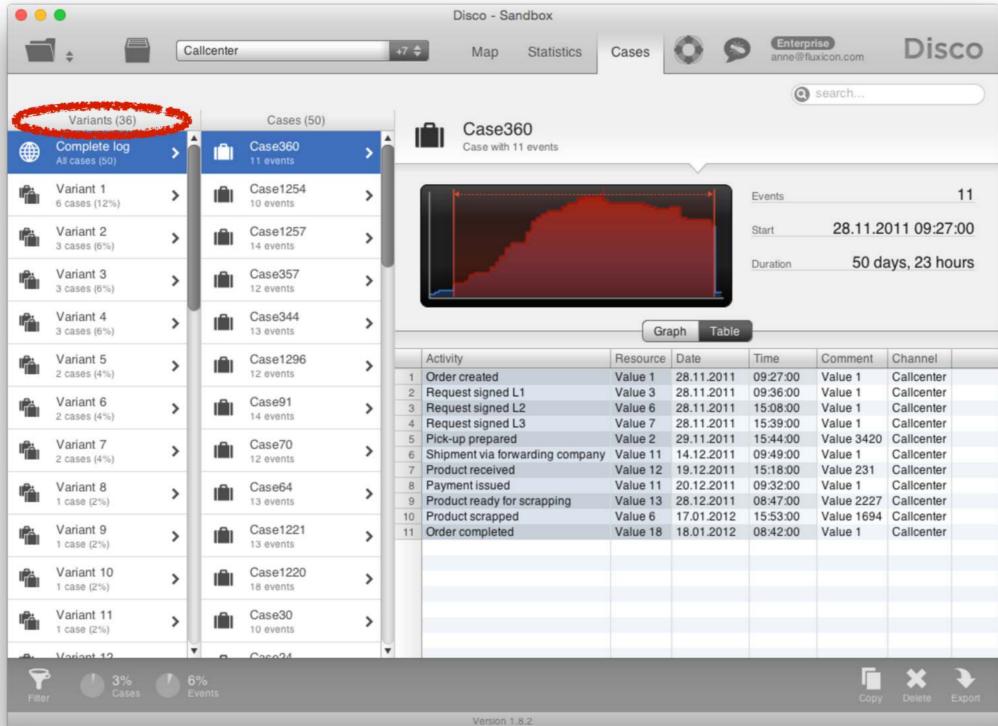


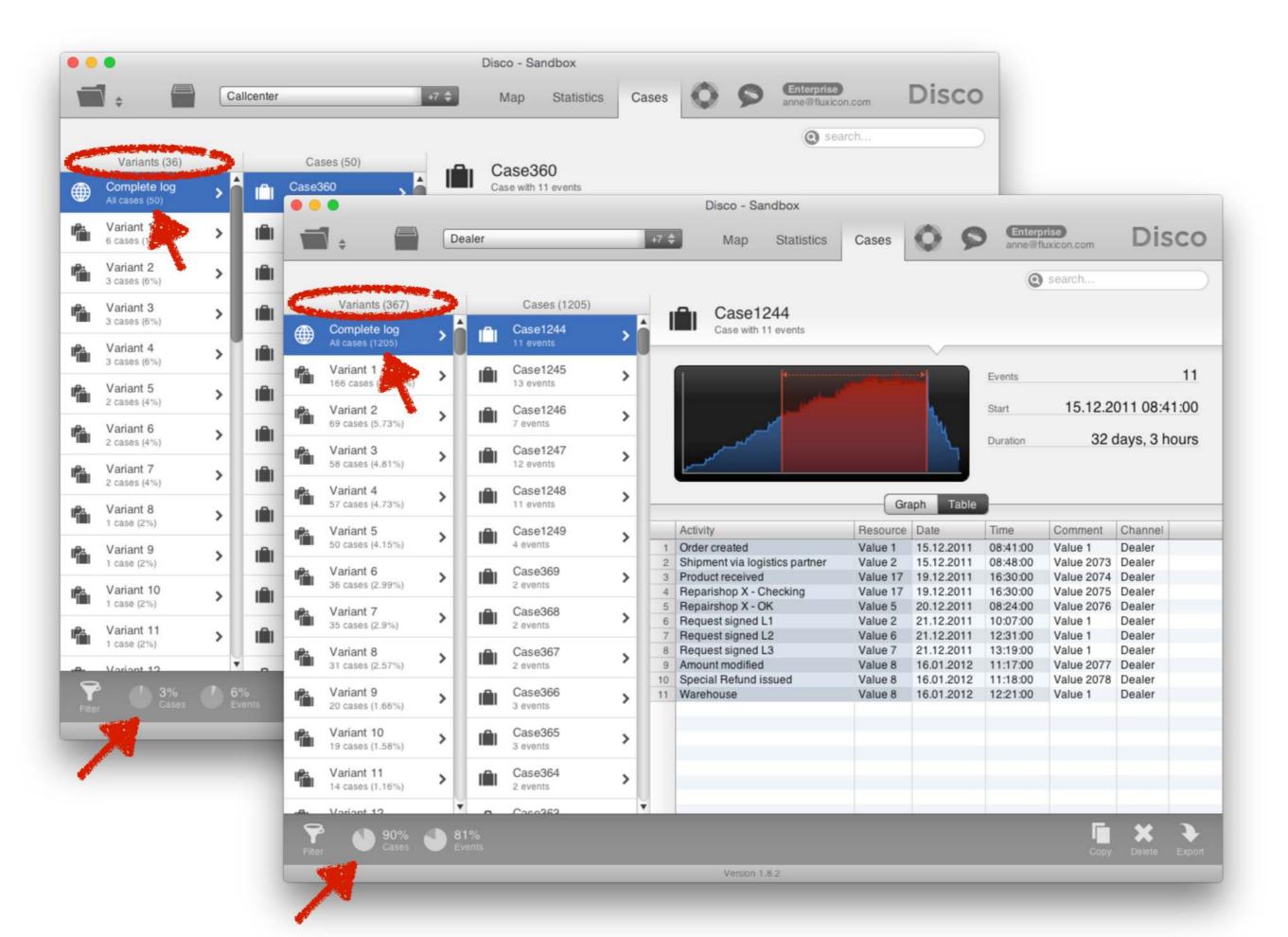
#### % of Cases falling into desired range





Process Area	Metric
Number of steps	<ul><li>Average/median events per case</li><li>% of cases within a certain range</li></ul>
Variability	No. of variants







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Variability	<ul> <li>No. of variants</li> <li>Variant to cases ratio</li> </ul>



Small no. of variants covering many cases ... .. or many different and mostly unique cases?

Variability in 
$$\% = \frac{\# \text{ Variants}}{\# \text{ Cases}} * 100$$



### Variability in $\% = \frac{\text{# Variants}}{\text{# Cases}} * 100$

## Example with highest variability: **20 unique cases** (i.e., 20 variants)

Variability in 
$$\% = \frac{20}{20} * 100$$
  
= 1 \* 100  
= 100%



### Variability in $\% = \frac{\text{# Variants}}{\text{# Cases}} * 100$

## Example with low variability: 20 cases following **two different variants**

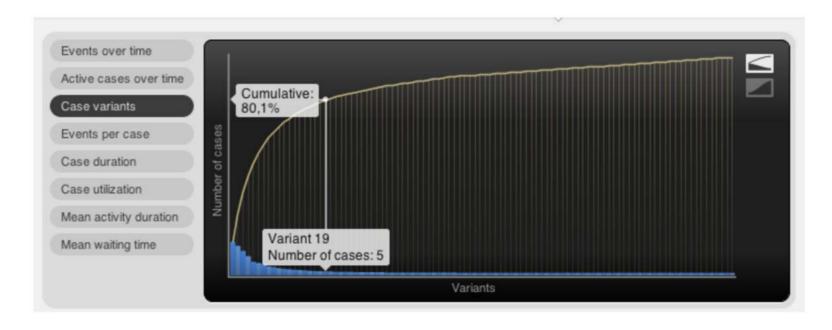
Variability in % = 
$$\frac{2}{20}$$
 \* 100  
= 0.1 \* 100  
= **10**%

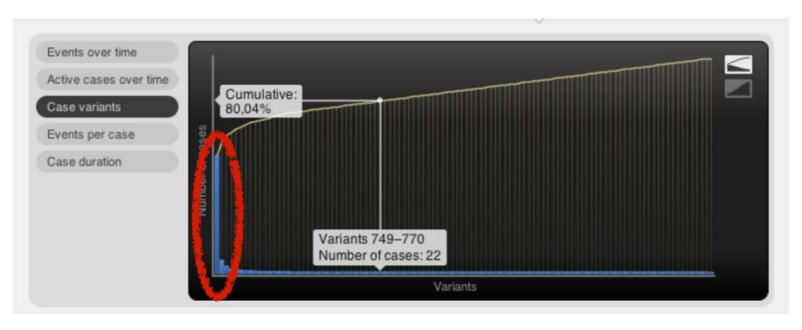


Process Area	Metric
Number of steps	Average/median events per case
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	Distribution of variants



#### Process variant distribution







Process Area	Metric
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	Variant to cases ratio
	Distribution of variants
Repetitions	No. of cases with repetitions
	Top activities causing rework

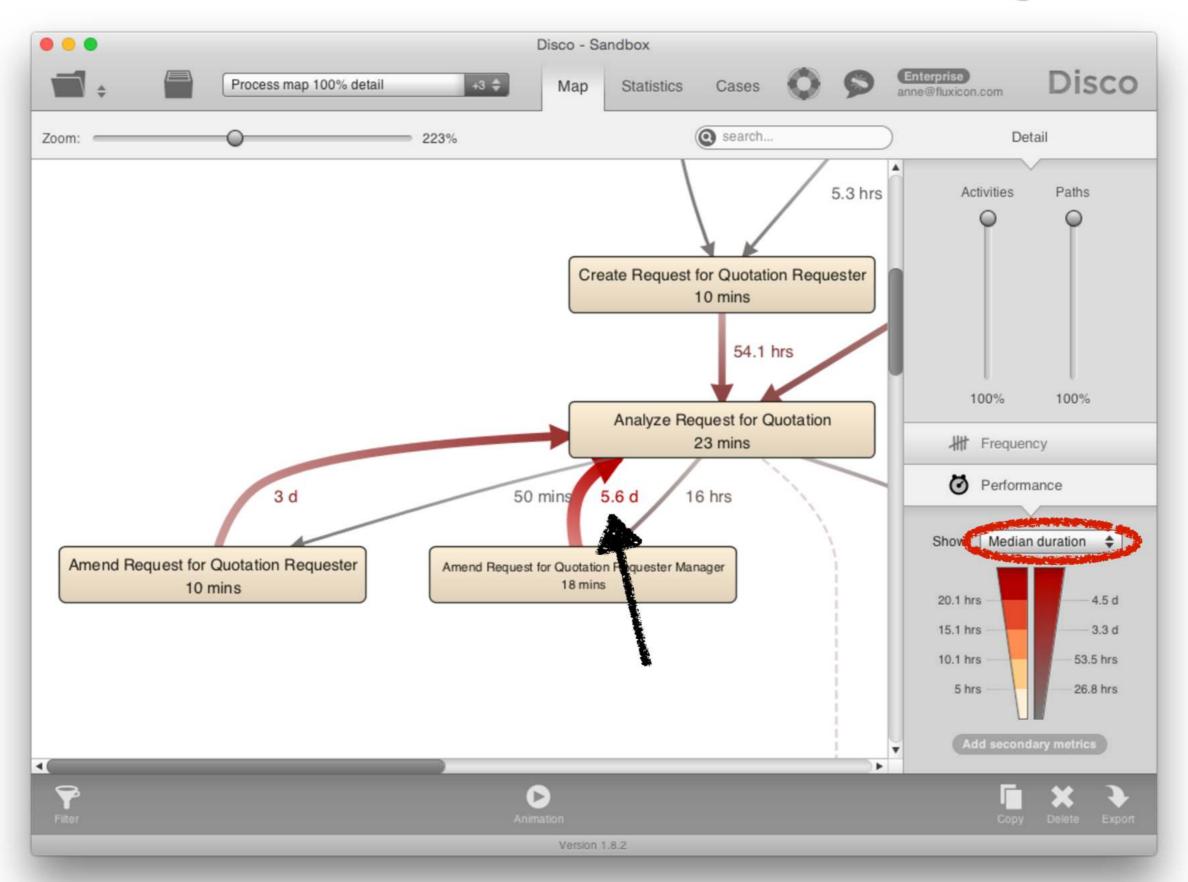


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Case durations	Average/median case duration
	% of cases outside of SLA

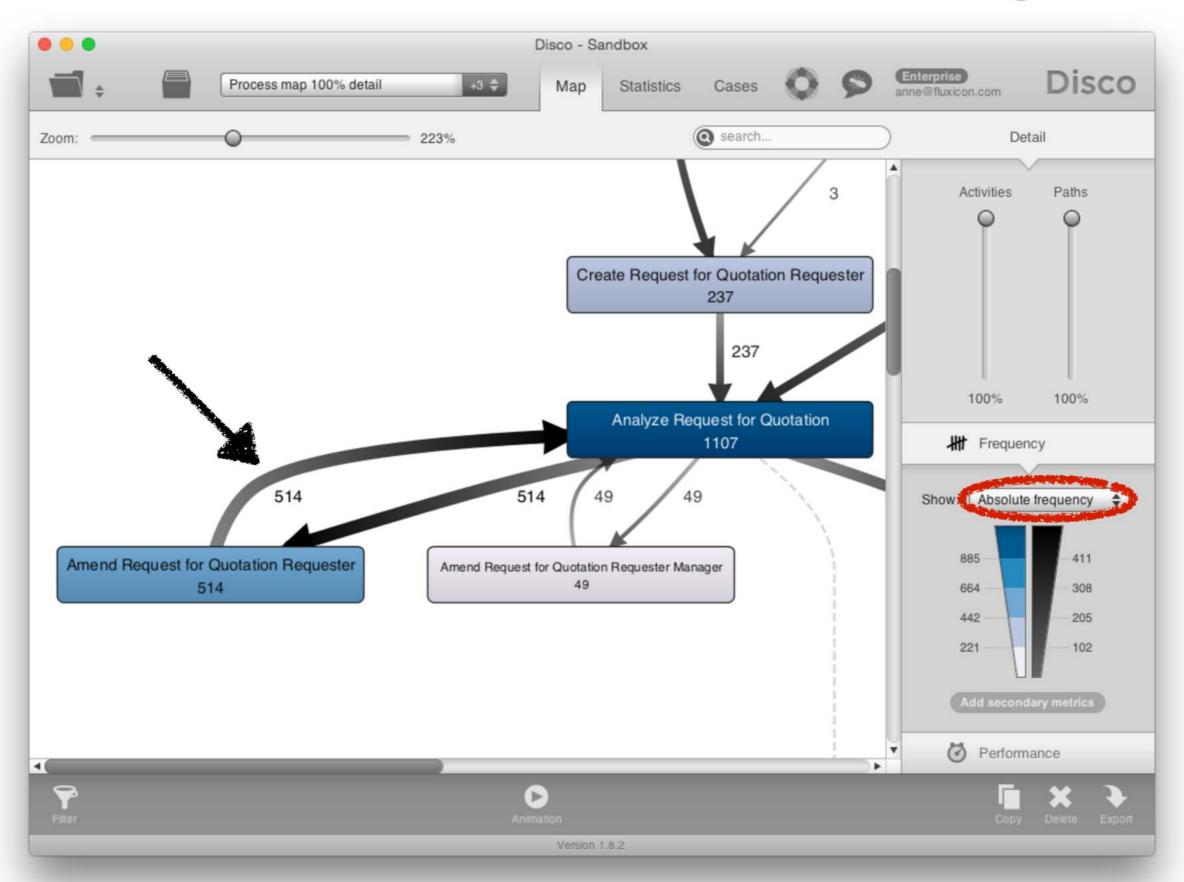


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Waiting times	Total (cumulative) delays between activities
	Difference between well-performing and slow cases

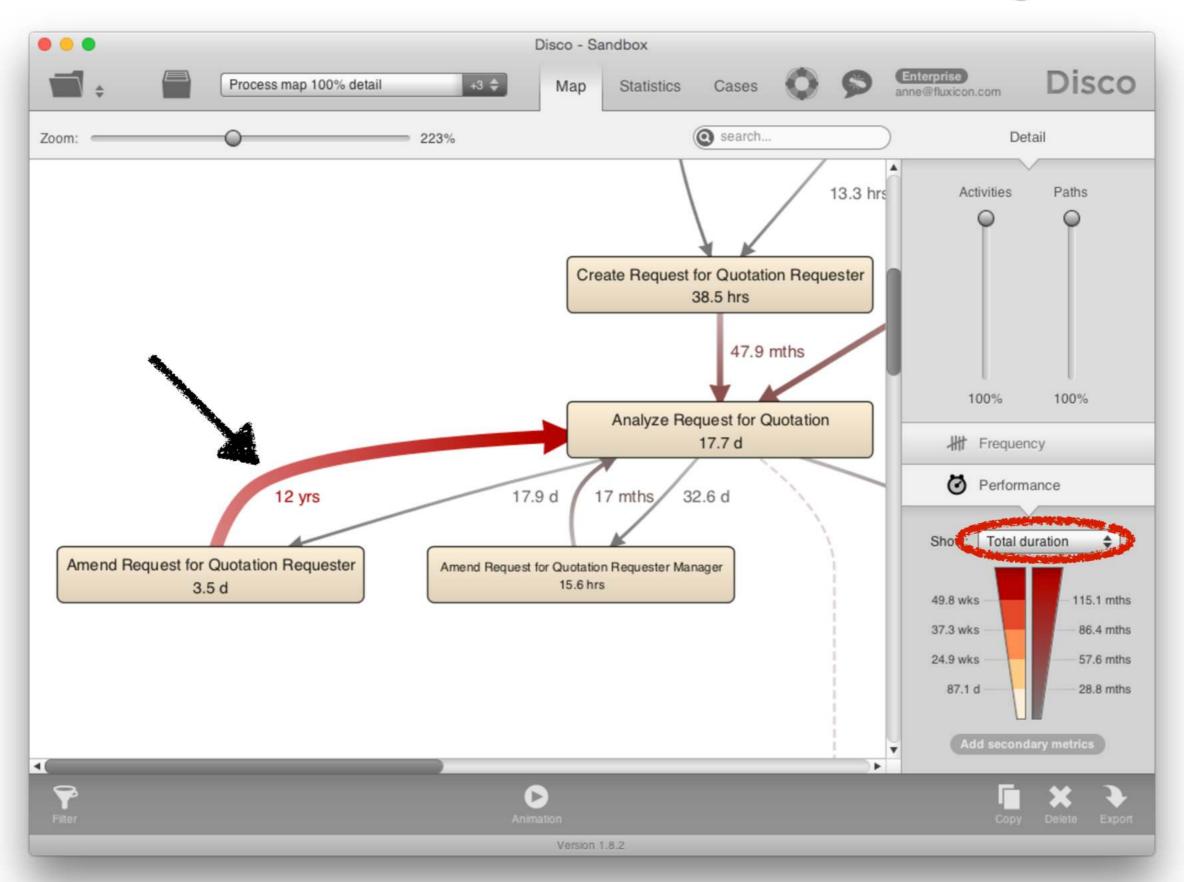




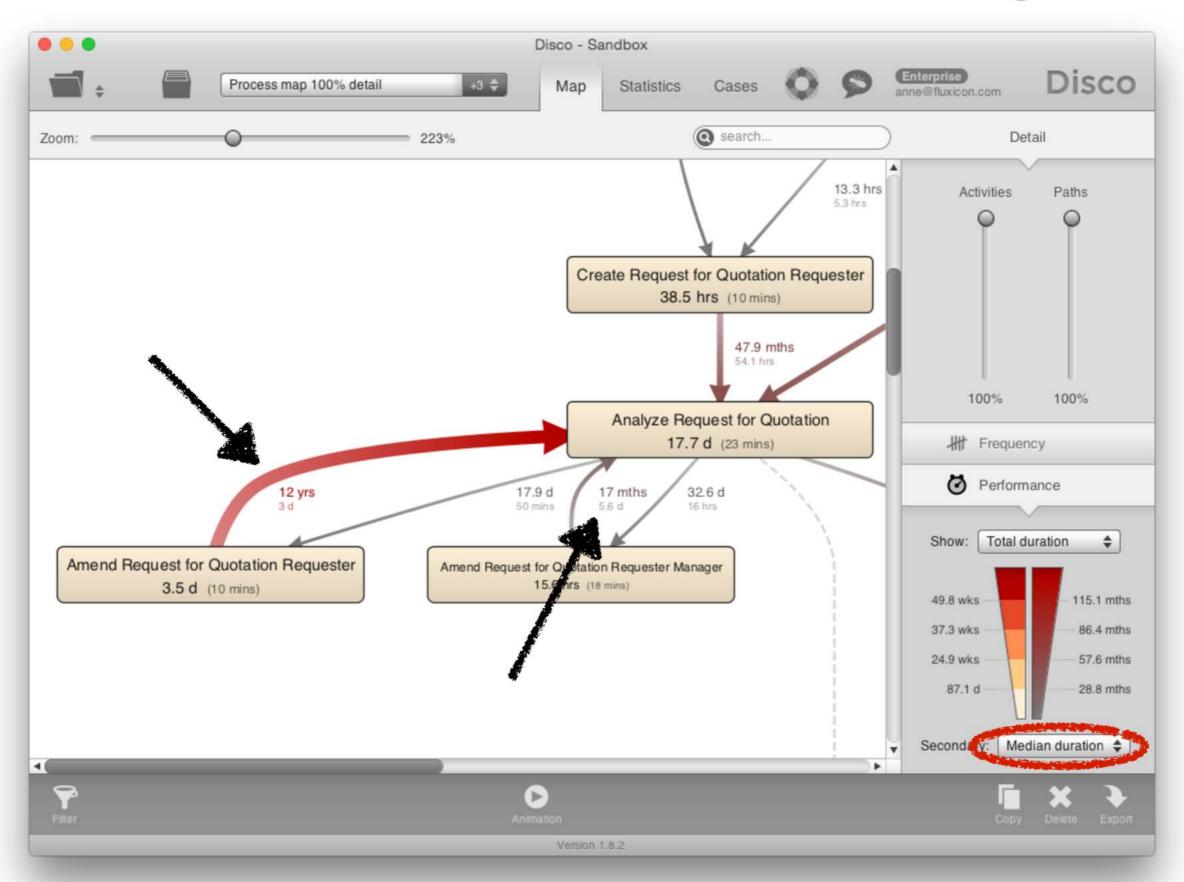








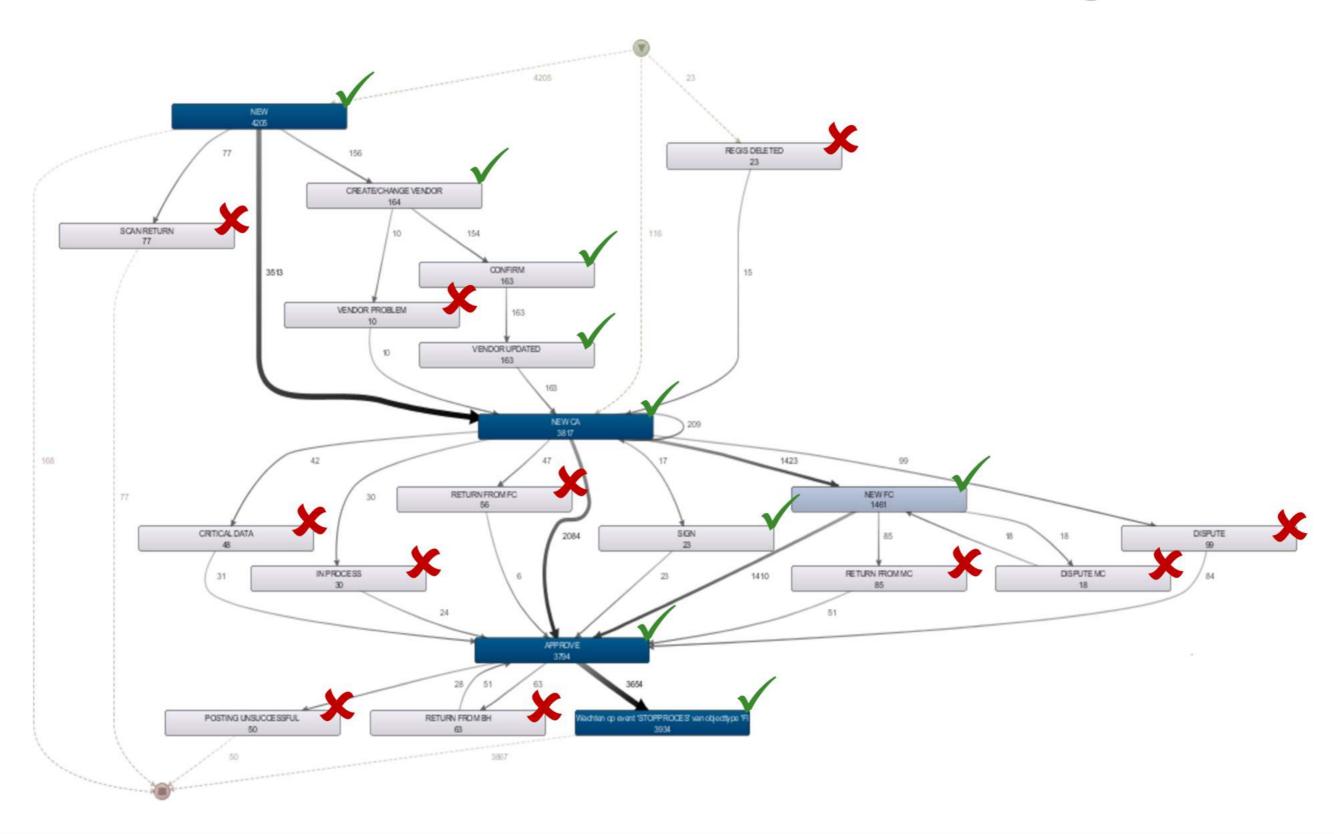






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Value-add vs. Non-value-	Ratio value-add vs. non-value add activities in total
add activities	Top non-value adding activities and root causes





Tijn van der Heijden: Process Mining in the Finance Domain



Process Area	Metric
Fallout	<ul> <li>Number or % of cases not reaching a milestone (especially in sales and</li> </ul>
	ordering processes: revenue leakages)



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	Delays between groups
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Open cases analysis	How long have incomplete cases been open?
	At wich stage are most cases waiting?

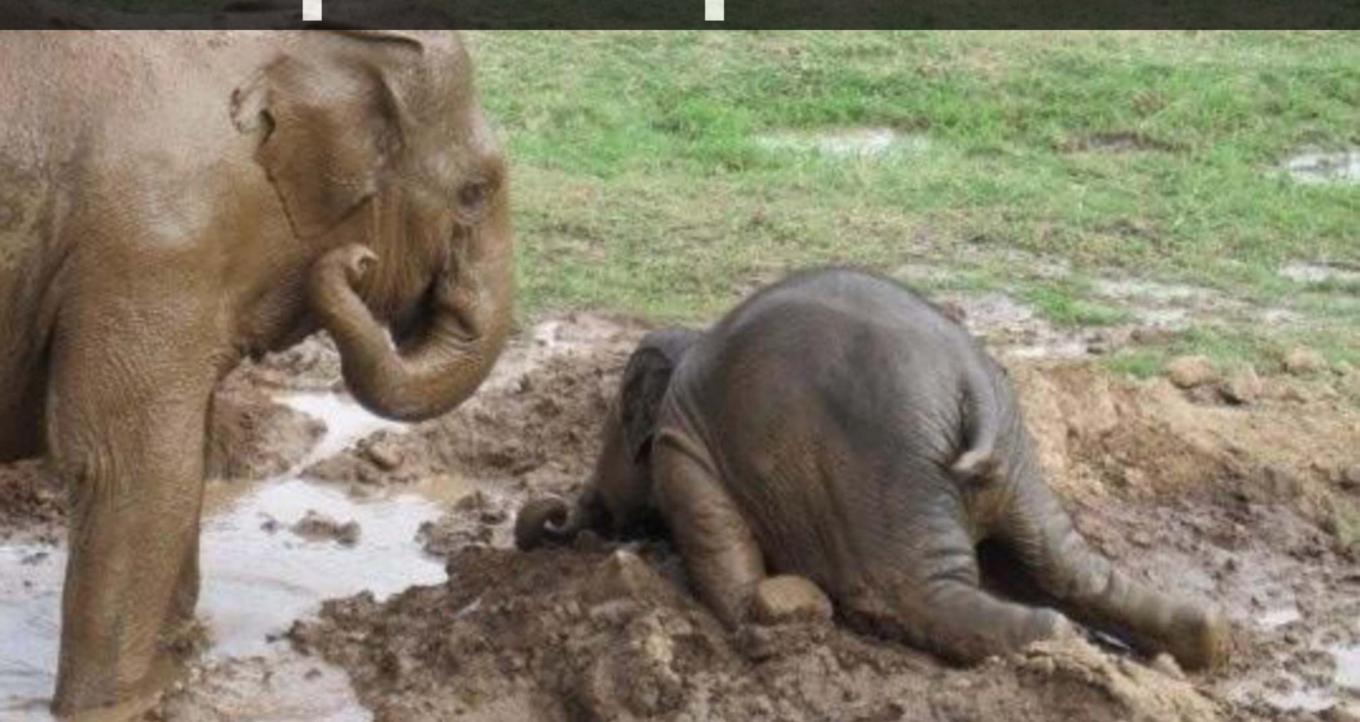


# Some Last Words On The Way

## People are afraid



# You need their participation



# You may not see everything

